FAMILY FOODS
& HEALTHCARE LTD
CONSULTING | HONEY SUPPLY | DISTRIBUTION | MEDICAL
ESTABLISHED 2012

BULKHONEYCO
BULK HONEY | SPECIALIST TESTING | CONTRACT PACKING

NEW BUSINESS ENQUIRY / REQUEST FOR QUOTATION

Thank you for your interest in working with us. Please complete as much information as possible so we can identify the right honey, testing programme, packing solution and commercial proposal for your project.

1 CUSTOMER & PROJECT DETAILS

Company name *

Contact name *

Job title

Company website

Email *

Telephone / mobile

Country *

Project / product name

2 HONEY REQUIREMENT

Honey variety required *

Country of origin preference

Required grade / specification

e.g. MGO, UMF, monofloral, moisture or customer specification

Initial order quantity *

Estimated annual forecast volume *

Expected ordering frequency

- ☐ One-off requirement
- ☐ Monthly
- ☐ Quarterly
- ☐ Six-monthly
- ☐ Annual
- ☐ Other

Target first delivery date

Target / budget price (if known)

Intended use *

- ☐ Retail food product
- ☐ Food manufacturing / ingredient
- ☐ Foodservice
- ☐ Supplement / nutraceutical
- ☐ Cosmetic / personal care
- ☐ Veterinary / animal health
- ☐ Medical / wound care
- ☐ Industrial / technical use
- ☐ Other

Please describe the intended application or any important product requirements

TECHNICAL, TESTING & PACKING REQUIREMENTS

3 TESTING & DOCUMENTATION

Please select any testing or documentation required

- ☐ Standard Certificate of Analysis (CoA)
- ☐ Microbiological testing
- ☐ Antibiotic / residue screening
- ☐ Adulteration / authenticity testing
- ☐ Sterility / bioburden testing
- ☐ Customer-specific specification
- ☐ MGO / DHA testing
- ☐ Pollen / floral authenticity
- ☐ Moisture / HMF / diastase
- ☐ Pesticide / contaminant screening
- ☐ Nutritional testing
- ☐ Other

Specific test limits, methods, laboratory requirements or customer specification

Additional certification / documentation required

- ☐ Organic
- ☐ Kosher
- ☐ Traceability / batch documentation
- ☐ Other
- ☐ Halal
- ☐ Country of origin statement
- ☐ Health / sanitary certificate

4 PACKING & FACILITY REQUIREMENTS

Supply requirement

- ☐ Bulk honey only
- ☐ Both bulk supply and packing
- ☐ Honey requiring contract packing

Required pack format

- ☐ Bulk pails
- ☐ IBC / larger bulk format
- ☐ Sachets / pouches
- ☐ Customer-supplied packaging
- ☐ Drums
- ☐ Retail jars
- ☐ Tubes
- ☐ Other

Required pack size(s)

Estimated packed units per order

Packing facility accreditation requirement *

- ☐ BRCGS Food Safety accredited facility required
- ☐ SALSA approved facility acceptable
- ☐ Either BRCGS or SALSA acceptable
- ☐ No specific accreditation requirement
- ☐ Other accreditation / audit requirement

Please specify any additional packing, audit, label, coding, allergen or site requirements

DELIVERY, COMMERCIAL & ADDITIONAL INFORMATION

5 DELIVERY & LOGISTICS

Full delivery address *

Delivery country *

Preferred Incoterm (if known)

Delivery / handling preference

- ☐ Full pallets
- ☐ Mixed pallets
- ☐ Individual drums / pails
- ☐ Full container
- ☐ Temperature-controlled (if applicable)
- ☐ Other

Warehouse, pallet, booking-in or delivery restrictions

6 COMMERCIAL CONTEXT

This enquiry relates to

- ☐ New product development
- ☐ Replacement of existing supplier
- ☐ Additional / secondary supplier
- ☐ Increased capacity for existing product
- ☐ Tender / contract opportunity
- ☐ Trial / pilot order
- ☐ Other

Expected project / launch date

Sample quantity required (if applicable)

Would you like samples before proceeding?

- ☐ Yes
- ☐ No

Anything else we should know?

RETURN YOUR COMPLETED ENQUIRY TO

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